# Non-Negotiables of Selling Well

- Create an Experience you love
- Sell to the audience you have
- 3. Say no to guesswork
- 4. Know your needle movers
- 5. Be REALLY easy to buy from
- 6. Show up
- 7. Have a plan and stick to it
- 8. Be yourself
- 9. Connect through content
- 10. Sell every day





### To simple steps to more sales!

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#### MORE SALES PLEASE

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SARA NASSER DALRYMPLE

### Non-negotiables of selling well

Make MORE SALES in 30 minutes a day

Taken from More Sales Please by Sara Dalrymple